



The Orange Peel

SOLE The International Society of Logistics * Chapter 2 District 9 * Vol. 18 * October 2004

Chair's Message

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Peel: A loud sound or succession of sounds <~s of laughter>; A loud ringing of bells.

Peel: To strip an outer layer of <~an orange>.

<http://.ocsole.topcities.com>

Next Meeting: November 11, 2004

The official ballots have been counted. The chapter's elected officials for 2004/2005 program year are as follows:

Chair – Yours, truly
Vice Chair Technical – Mark Raftogianis
Vice Chair Finance – Jimmy Turner
Vice Chair Professional Development – Floyd Horton



Henry Roxas CPL
OC SOLE Chair

Congratulations and I look forward to serving the organization with you. Many thanks to the chapter members that voted for us. As the continuing chapter chair, let me start by saying, I am pleased to have been elected as Chairman of the SOLE Orange County Chapter. I thank you all for the confidence you have placed in me. Let us continue to work together as we have always done in the past, to promote and further the aims and objectives of our Organization.

We will not be sponsoring a training session this month. The induction of new and continuing officials is planned on November 11, 2004. Location and confirmation of this date will be published early in November. In conjunction with the induction night, we will also have a guest speaker to talk about "Fix BIT". There will be no meeting planned for December 2004 due to the coming holidays.

If you have recommendations for presentation topics or specific speakers for future meetings, please submit them to one of the chapter officers (contact information listed on the first page of this newsletter).

Continued on page 2

In This Issue

Chair's Message -----	1,2	Membership -----	5
Election Results -----	3	Continuing Study -----	5
Troop Remembrance -----	3	November Symposium -----	6
Report from Iraq -----	4	Symposium Registration -----	7



Chair's Message (Continued)

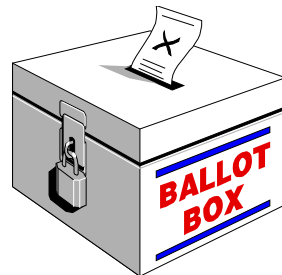


On September 30, we held an offsite meeting at Dad Miller Golf Course in Anaheim. Our guest speaker was Greg Grabowski from RTSC. He provided a briefing on topics discussed during the 2004 SOLE Annual Conference and Exhibition held from August 31 to September 2 at the Watersite Marriott in Norfolk, Virginia. B/Gen. West, Quartermaster General of the Army and Commandant of the Quartermaster School, was one of the keynote speakers. General West had just returned from Iraq where he had served as the J-4 for CENTCOM Deployed. He said that they thought of logistics operating in three time zones: tactical, strategic and production/long lead. He said that 130 plus convoys of material were sent out each day to re-supply fighting units. Flexible distribution was vital due to the competing requirements for transportation assets. The operational tempo was high as illustrated by the fact that Bradley track pads were replaced every six weeks versus 18 months in normal use. He emphasized that in-transit visibility of assets to the "foxhole" was extremely important and today's system could not provide this status. He did cite some success stories such as providing armor kits for HMMWVs in less than 9 months. However, he made the statement that CLS did not work in Iraq. Performance Based Logistics (PBL) is one of the hot topics of this year's symposium. The PBL contracts have turned contractors from order takers or demand processors into supply planners and that is a difficult transition for the workforce. Some thought that PBL had succeeded too fast, because some contractors just don't "get it" and DOD procurement officers do not have the tools to let the contracts efficiently. PBL is an important ingredient in the future of the supportability and logistics enterprise. PBL facilitates accelerating the modernization of highly reliable systems. It streamlines the acquisition process, achieves focused logistics, reduces footprint as a requirement, and achieves net-centric operations.

Special thanks to Sarah and our fellow board members for helping in having the November 2004 CPL exam to be held in Raytheon's facility in Long Beach. Thanks also to Russ Davis (RTSC) for volunteering to proctor the CPL exam. Many thanks also to the Raytheon Technical Services Company (RTSC) for their continued support. Good luck to all CPLs candidates!!!

Again, I'd like to continually thank the officers and members that continually support the chapter. The OC SOLE chapter would like to encourage more of you to become involved through committee participation, volunteering to speak at a future meeting, and attending meetings from your locations. We need all the help we can get to ensure achievement of the chapter's goals.

Thank you,
Enrique "Henry" Roxas
Chair, OC SOLE Chapter





2004 -2005 Election Results



SOLE - District 09, Chapter 02 Election Results for 2004-2005

The following nominees were elected with the required ten or more votes each:

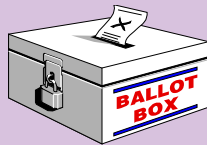
Chair - **Henry Roxas**

Vice Chair, Finance - **Jimmy Turner**

Vice Chair, Professional Development - **Floyd Horton**

Vice Chair, Technical - **Mark Raftogianis**

Congratulations to the winners of this election!
Leland Boone Election Teller SOLE OC/ D 09 / Ch 02



Troop Remembrance

“... compassionate in victory...” - George Washington

“America was founded by people who believed that God was their rock of safety. I recognize we must be cautious in claiming that God is on our side, but I think it’s all right to keep asking if we’re on His side.”

- Ronald Reagan, 40th President

If you would like to send them a letter of encouragement or some cookies you may send them to:

Cpl. William Bishop HM3
Joshua T. Chiarini
PFC William J. Whitted

Address: BLT ½ Company B
Unit 73035
FPO-AE 09509-3035



The men asked that you to send your photo with any letters so that they can place a face with your name.

Welcome home troops! Godspeed their complete return.

God Bless America!.



Report from Iraq



This is a letter from Ray Reynolds, a medic in the Iowa Army National Guard, serving in Iraq: “ As I head off to Baghdad for the final weeks of my stay in Iraq, I wanted to say thanks to all of you who did not believe the media. They have done a very poor job of covering everything that has happened. I am sorry that I have not been able to visit all of you during my two week leave back home. And just so you can rest at night knowing something is happening in Iraq that is noteworthy, I thought I would pass this on to you. This is the list of things that has happened in Iraq recently: (Please share it with your friends and compare it to the version that your paper is producing.)

Over 400,000 kids have up-to-date immunizations. School attendance is up 80% from levels before the war.

Over 1,500 schools have been renovated and rid of the weapons stored there so education can occur.

The port of Uhm Qasar was renovated so grain can be off-loaded from ships faster.

The country had its first 2 billion barrel export of oil in August.

The country now receives 2 times the electrical power it did before the war.
100% of the hospitals are open and fully staffed, compared to 35% before the war.

Elections are taking place in every major city, and city councils are on place.



Sewer and water lines are installed in every major city.

Over 4.5 million people have clean drinking water for the first time ever in Iraq.

Over 60,000 police are patrolling the streets.

Over 100,000 Iraqi civil defense police are securing the country.

Over 80,000 Iraqi soldiers are patrolling the streets side by side with US soldiers.

Over 400,000 people have telephones for the first time ever.

Students are taught field sanitation and hand washing techniques to prevent the spread of germs.

An interim constitution has been signed.

Girls are allowed to attend school.

Textbooks that don't mention Saddam are in the schools for the first time in 30 years.

Don't believe for one second that these people do not want us there.

I have met many, many people from Iraq that want us there, and in a bad way. They say they will never see the freedoms we talk about but they hope their children will. We are doing a good job in Iraq and I challenge anyone, anywhere to dispute me on these facts. If you are like me and very disgusted with how this period of rebuilding has been portrayed, email this to a friend and let them know there are good things happening.”

Ray Reynolds, SFC Iowa Army National Guard
234th Signal Battalion



Chapter News



Membership

If you have let your membership lapse, please take a moment to review benefits of continuing your membership, **SOLE** is *THE* professional organization for Logisticians and Logistics professionals. As a member, you are part of an elite group that is dedicated to the growth and future of our field. Being a member demonstrates your commitment to the field of Logistics to your peers, your managers, and customers. Membership by itself and most certainly when coupled with a Certified Professional Logistician certification can enhance your resume and give you and your company the edge in winning new proposals. It can give you the edge in being selected for new opportunities and enhance your professional growth. So keep your membership current and, better yet, become involved in the Chapter through easy to attend noontime meetings, submitting articles to the SOLE publications, or if you are able, you can attend SOLE conferences at reduced prices. Members also receive the SOLE Spectrum to their mailbox in an easy to read format. For more information, contact your friendly membership committee chairman,

Floyd Horton, CPL at (310) 952-4576 or e-mail at fhorton@raytheon.com

Continuing Study

UC Riverside Extension Winter Quarter Classes

For information contact

University of California, Riverside Extension at (951) 827-4111 or check out our web site:

<http://www.UCRExtension.net>

January 10-March 28, 2005 Inventory Control, Riverside, California, Mondays, 6:30-9:30 pm, Fee: \$375.

January 11-March 15, 2005 Cost, Performance and Customer Management for the Supply Chain, Riverside, California, Tuesdays, 6:30-9:30 pm, Fee: \$375.

January 12-March 16, 2005 Procurement and Subcontract Management, Riverside, California, Wednesdays, 6-9 pm, Fee: \$375.

January 13-March 31, 2005, Current Issues and Case Studies in Purchasing and Materiel Management, Riverside, California, Thursdays, 6-9 pm, Fee: \$475.

January 13-March 17, 2005 Global Logistics, Riverside, California, Thursdays, 6:30-9:30 pm, Fee: \$375.

Satellite Seminar February 10, 2005 Finding and Keeping the Best Sources, Riverside, California, Thursday, 7-11:30 am, Fee: \$45.



SOLE November Symposium



The three SOLE chapters of Indiana are proud to present a full day of exciting, educational and topical proceedings, designed to enhance the value of the individual logistician in the workplace.

This year's emphasis will range from Supply Chain Data Management to Military ID Tagging with a special presentation from Jerry Beck, Senior Program Analyst, Office of the Assistant Deputy Under Secretary of Defense.

Reservations

Please make reservations by calling Tony Thieme at 260.429.7410 or e-mail the attached registration form to Tony_D_Thieme@Raytheon.com.

Registration Information

The registration fee is \$125. Make checks payable to SOLE. The fee includes continental breakfasts, lunch, and snacks throughout the day.

Booth Space

Booth space is very limited, Booth space for this event is very limited and is available for \$200.00 to include admission for one.

Companies with a minimum of three paid admissions are eligible to receive one free booth space.

Keynote Speaker

Jerry Beck - Senior Program Analyst, Office of the Assistant Deputy Under Secretary of Defense

Speakers

Donna Chastain (Raytheon) - Welcome

Duane Embree (DoD) - Opening Remarks

Joanne Powell (ITT Industries) - Logistics as an Essential Part of Deployment

Bob Miller (DoD) - Supply Chain Product Data Management

Paul Young (DoD) Unique Identification in Supportability Logistics Acquisition

Charlie Coogan, CPL (Acquisition Logistics Engineering) Acquisition Logistics Engineering Challenges of a Logistician in a PBL Environment

Dan Surber (Raytheon) - Ten Golden Questions for concept Exploration and Development

Quentin Hays (DoD) - Logistics Transformation in a Performance Based Environment

Cathi Crabtree (DoD) and **Peter Sanborn** (University of Maryland) Design Refresh Planning for Obsolescence Sensitive COTSBased Electronic Systems

Jamie Blackwell (Dod)



Meeting Notice - October 2004

International Society of Logistics



2004 Indiana State SOLE Symposium

Evolutionary Logistics: Acquisition Process and Supportability

18 November 2004

Marriott East, Indianapolis

Registration Form

Contact Information

Name: SOLE Membership No.

Company: Telephone:

Address: FAX:

Email:

Sponsored by the Indiana Chapters of
SOLE – The International Society of
Logistics

Registration Fee

SOLE Member \$125

Non-Member \$125

Lunch Only (lunch is included with the registration fee) \$25

Total Submitted: \$

Location: Marriott East, 7202 East 21st Street, Indianapolis, IN 46219

Telephone: 1.317.352.1231 (Contact the Marriott for lodging information and rates)

For more information about the symposium, check our web page at:

<http://www.indysole.com/symposium/symposium.htm>

Note: The Department of Defense finds this event meets the minimum regulatory standards for attendance by DoD

employees. This finding does not constitute a blanket approval or endorsement for attendance. Individual DoD

components, commands or organizations are responsible for approving attendance of its employees based on mission requirements and DoD regulations.

Method of Payment Submit Registration via:

Check – Please make checks payable to "SOLE" US Mail:

DD Form 1556 – Please attach form Raytheon, Tony Thieme

Credit Card – Please complete the following: 1010 Production Rd. D9-53

VISA MasterCard Fort Wayne, IN 46808-4106

American Express Diners Club Phone:

Card Number: 260.429.7410 (FW Chapter)

Expiration Date: 317.306.7817 (Indy Chapter)

Name on Card: 812.854.1570 or 6893 (Crane Chapter)

I authorize the above total amount to be charged to my credit card. **FAX:** 260.429.5391

Signature: **Email:**

Date: Tony_D_Thieme@Raytheon.com (FW Chapter)

John_T_Wisniewski@raytheon.com (Indy Chapter)

Lynn.Smith@navy.mil (Crane Chapter) or

Nickie.Kile@navy.mil (Crane Chapter)